

Grants & Fundraising

Finding Non-Governmental funding sources

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Presented October 22, 2007





Overview

- Funding sources
- Finding grants
- Writing grants
- Fundraising





Funding Sources

- Government Funds
- Can you name them all?
- Exercise
 - Take a sheet of paper and fold it in thirds
 - Label one column State then Federal then Other
 - Name specific funding





Other Funding Sources

- Loans
- Donations
- Grants – Corporate and Non-Profit
- Fundraising
- Business Partnerships





Grants



- Free \$\$ - Don't repay
- But Comes with Strings & Paperwork
 - MUST meet and follow Granter's criteria
 - Requires reporting and measurable results
- Come in different shapes and sizes
(mini, school, major, district, state)
- Finding grants takes time!





Grant Finding - Tips

- Questions to ask yourself
 - Will the granter fund projects in Utah?
 - What are the granter's interests?
 - What does the granter want to fund?
 - Will granter's interests meet my school's needs?





Finding Grants

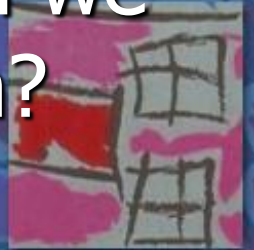
- Federal Grants
- <http://grants.gov/>
- National Charter School Clearinghouse
<http://www.ncsc.info>
- School Grant Advice, Listings, & Newsletter
www.schoolgrants.org
- A Grant and Foundations Database
<http://www.bigdatabase.com/>
- A Local Utah Grant
www.100percentforkids.org





Grant Writing - Tips

- Questions to ask yourself
 - Can we handle the accountability and reporting required?
 - What are our desired outcomes?
 - How can we measure them?
 - If we were to get the grant can we live with and carry out our plan?





Writing Tips Continued

- Questions to ask cont...
 - Did we address all parts of the application questions?
 - Does our plan align with the granter's interests? (extremely important)
 - Did we address our team's ability to manage the finances and carry out the plan?



Grant Writing Practice 100% Kids





Fundraising

Top 5 Rules of Fundraising as a School

Rule #1

DON'T DO IT!

Rule #2

See Rule #1





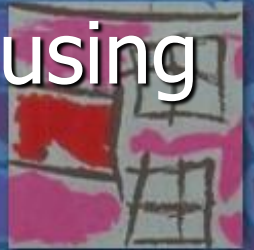
Fundraising Cont...

Rule #3

DO have another organization fundraise for you (PTA, school foundation, etc...)

Rule #4

Consult your liability insurance provider to ensure fundraising events are covered (Mike Marshall for those using Utah Risk Management)





Fundraising Cont...

Rule #5

NEVER allow students to go door-to-door for fundraising purposes





Fundraising Cont...

- Starting a Foundation – 2 Simple Steps

Step 1 – File Articles of Incorporation

Step 2 – File for 501(c)3 Status

It's a serious decision, don't undertake it lightly. Seek competent counsel.





Fundraising Ideas

- Your Best 5 Fundraisers
- Your Tips and Suggestions



What worked for you?

**What should we do
differently?**

THE END

